

# Conservation Incentive Program April 2012 Trade Ally Newsletter

## New Rebates for Your Customers

**You provided feedback and we listened:** The Conservation Team is pleased to announce the launch of several new cash-back incentives for residential and commercial customers purchasing high efficiency equipment via our Conservation Incentive Program.



Our most recent program changes, effective **April 13, 2012** amend the Conservation Incentive Program to include the restoration **of our incentive for high-efficiency tankless water heaters**. It also extends the program to **allow incentives on a custom basis for facilities on mixed residential-commercial rate schedules** (such as multifamily housing). All other measures remain the same, unless otherwise noted.

A list of all current program offerings and up-to-date forms are attached to this newsletter. **These incentives will apply to all projects installed on or after April 13, 2012.** If you have any questions please feel free to contact Brian Farnsworth or Monica Foster!

We'd be glad consult one-on-one with each of our Trade Allies regarding the changes and resources available to promote these and other Cascade Conservation Incentives.

### CHANGES TO RESIDENTIAL (503) REBATE OFFERINGS

→ Measure:	<b>.91 EF Condensing Tankless Water Heater</b>
Qualifying Rate Schedule:	<b>503 (Residential)</b>
Change:	<b>New Rebate</b>
Available Rebate:	<b>\$200</b>

**Notes:** This state-of-the-art high-efficiency measure provides instantaneous hot water for homes and is back by popular demand.

→ Measure:	<b>.64 Conventional Water Heaters</b>
Qualifying Rate Schedule:	<b>503 (Residential)</b>
Change:	<b>Replaces incentive for .62 EF Water Heaters</b>
Available Rebate:	<b>\$40</b>

**Notes:** These new models are a cost effective measure that will help increase natural gas savings in customers homes, and will qualify for a \$40 rebate as opposed to our \$25 incentive. Since many customers are already installing .62 water heaters without the need for a rebate, the old incentive has been removed.

### Commercial/Industrial & Residential

Autumn Marks • Commercial & Small Industrial  
253.508.7116 • autumn.d.marks@lmco.com

Brian Farnsworth • Eastern Washington Communities  
425.877.2314 • brian.j.farnsworth@lmco.com

### Marketing & General Program Assistance

Monica Foster • CNGC Conservation Analyst  
360.770.5970 • monica.foster@cngc.com



*In the Community to Serve®*

## **CHANGES TO COMMERCIAL (504, 505, 511, 570, & 577) REBATE OFFERINGS**

→ **Measure:** E\* High-Efficiency Door Type & Multi-Tank Conveyor Dishwasher  
**Qualifying Rate Schedule:** All Core Commercial  
**Change:** New Rebate  
**Available Rebate:** \$600-\$1000

→ **Measure:** Food Service Technology Center Qualified Double Rack Ovens  
**Qualifying Rate Schedule:** All Core Commercial  
**Change:** New Rebate  
**Available Rebate:** \$2000

→ **Measure:** E\* /CEE Rated High-Efficiency 3 & 6 Pan Gas Steamers  
**Qualifying Rate Schedule:** All Core Commercial  
**Change:** New Rebate  
**Available Rebate:** \$650-\$1200

→ **Measure:** Gas Convection Ovens  
**Qualifying Rate Schedule:** All Core Commercial  
**Change:** Lowered Rebate, Made Changes to Qualifying Standards  
**Available Rebate:** Incentive Reduced from \$600 to \$400

**Notes:** The Company has changed the qualification standard for this measure to ENERGY STAR® (≥ 44% Cooking Efficiency, ≤ 13,000 Btu/hr Idle Rate).

→ **Measure:** High-Efficiency Condensing Boilers  
**Qualifying Rate Schedule:** All Core Commercial  
**Change:** Same Rebate Mount, Made Change to Qualifying Standard  
**Available Rebate:** \$4.00/kBtu/hr

**Notes:** The Company has changed the qualifying standard to read "Minimum 90% thermal efficiency and 300kBtu input".

→ **Measure:** High-Efficiency Infrared Gas Griddles  
**Qualifying Rate Schedule:** All Core Commercial  
**Change:** Lowered Rebate, Made Change to Qualifying Standards  
**Available Rebate:** Incentive Reduced from \$600 to \$200

**Notes:** The Company has changed the qualification standard for this measure to ENERGY STAR® (≥ 38% Cooking Efficiency, ≤ 2650 Btu/hr - sq. ft. Idle Rate).

→ **Measure:** ENERGY STAR® Tankless Water Heaters  
**Qualifying Rate Schedule:** All Core Commercial  
**Change:** Replaces Incentive for .62 EF Water Heaters  
**Available Rebate:** \$60/gpm

**Notes:** .708 EF Tankless Water heater and .738 EF Domestic Tankless Water Heater offerings are being replaced with a single tankless offering, "ENERGY STAR®" rated at .82 EF minimum.

Spread the word about Cascade's new rebate offerings!

Cash back incentives are a valuable tool to promote **your** qualified equipment and measures.

Customers can learn more about conservation incentives available for their homes and businesses by calling **1.866.626.4479**, email [conserve@cngc.com](mailto:conserve@cngc.com) or visiting <http://www.cngc.com/conservation>.